



### **Who We Are**

With its unique approach to low-risk, high-impact recruiting, **Whiting Consulting** delivers the right candidates for its clients' business needs. The professionals at Whiting work with clients to assess organizational needs, accurately ascertain company culture, and then introduce proven, results-oriented candidates. The firm's range of full-service offerings includes direct placement, recruitment consulting, and recruiting process outsourcing for companies who can't afford to make the wrong hire.

The ideal Whiting client is a small to mid-sized firm or a division of a large company with an eye toward growth. The firm's customized recruiting process ensures that candidates are specifically suited to drive business results, a revolutionary concept in recruiting that delivers a big impact on the bottom line.

Whiting's hiring expertise spans the enterprise, from senior-level positions to PR/Marketing, Implementation Consultant/Pre/Sales and Sales/Inside Sales, to Product Management/Product Marketing and Software Development/QA/Production Support and senior positions.

With a reputation that has put it in the top 10 percent of all recruiting companies in the nation, Whiting typically fulfills its clients' hiring needs in fewer than 30 days, with candidates who are both technically qualified and a great "fit" for the company's culture. In fact, 96% of Whiting-placed employees remain at their job for at least one year, and the company closes virtually every position it's ever been hired to fill.

Recent hires have included professionals in Virtualization, Infrastructure, Asset Management, Business Transaction Management, Security, Networking, Supply Chain and High Tech PR.

Once a company is a Whiting client, the results speak for themselves: 100% of our hiring companies are repeat clients.

### **Low-Risk, High-Impact Recruiting**

- Results-oriented, proven candidates
- Flexible placement terms to minimize risk to your bottom line
- Personalized service that's unique to working with a boutique recruiting firm

### **Our Results**

- 100% of our hiring companies are repeat clients.
- 90% of our hiring companies have been with us for more than four years.
- We fill our clients' hiring needs in less than 30 days on average.
- We have a 96% close rate on open positions.
- More than 96% of our candidates stay with the company for more than a year.